

**GOVERNMENT OF SINDH  
SCHOOL EDUCATION AND LITERACY  
DEPARTMENT**



**RESPONSE DOCUMENT NO. III (PACKAGE 1 TO 6)**

**REQUEST FOR PROPOSALS  
FOR  
MANAGEMENT & OPERATION OF  
PUBLIC SECTOR SCHOOLS UNDER  
PUBLIC-PRIVATE PARTNERSHIP MODE**

**24<sup>TH</sup> MAY 2023**



# IMPORTANT NOTICE

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The responses to prospective Bidders' queries document dated 23<sup>rd</sup> May 2023 (the '**Response Document No. III**') is in furtherance to requests for queries/ clarifications received from the prospective Bidders in respect of the Bidding Process relating to the outsourcing of management and operation of public sector schools to EMOs under public-private partnership mode (Package 1 to 6) (the '**Projects**'), being conducted pursuant to the Request for Proposals dated 21<sup>st</sup> March 2023 (the '**RFP Document**'), Addendum to the Request for Proposals dated 14<sup>th</sup> April 2023 (the '**Addendum Document No. I**'), and Addendum to the Request for Proposals dated 12<sup>th</sup> May 2023 (the '**Addendum Document No. II**') floated for each Package separately by the School Education & Literacy Department, Government of Sindh (the '**Authority**') in accordance with the Sindh Public Procurement Rules, 2010 (the '**SPP Rules**').

*Unless expressly specified otherwise, all **capitalized terms** used herein shall bear the meaning ascribed thereto under the RFP Document, and Addendum Documents No. I & II.*

This Response Document No. III is being circulated by the Authority, after its Evaluation Committee's approval, in pursuance of Section 4.7 (**CLARIFICATIONS**) of the RFP. Neither any of these entities nor their employees, personnel, consultants, advisors, or agents make any representation (expressed or implied) or warranties as to the accuracy or completeness of the information contained herein or in any other document made available to a person in connection with Bidding Process for the Projects, and the same shall have no liability for this RFP Document or any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation of the Bids. Neither any of these entities nor their employees, personnel, consultants, advisors or agents, contractors, etc., will be liable to reimburse or compensate the recipient for any costs, fees, damages, or expenses incurred by the recipient in evaluating or acting upon the RFP or otherwise in connection with the Projects as contemplated herein.

The Bids (Technical Proposal and Financial Proposal) submitted by any of the prospective Bidders in response to the RFP Document shall be upon the full understanding and agreement of any and all terms of the RFP Document, the Addendum Documents No. I & II, and Response Documents No. I, II & III (collectively the '**RFP Documents**') and such submission shall be deemed an acceptance of all the terms and conditions stated in the RFP Documents. Any Bid submitted by a Bidder in response to the RFP Documents shall be construed based on the understanding that the Bidder has done a complete and careful examination of the RFP Documents and has independently verified all the information received (whether written or verbal) from the Authority (including from its employees, personnel, consultants, advisors or agents, and contractors, etc.).

This Response Document No. III is not an agreement; its sole purpose is to provide prospective Bidders with information that may be useful in preparing their Bids. The Authority reserves its right, in its full discretion, to modify the RFP Documents and/ or the Projects at any time to the fullest extent permitted by law and shall not be liable to reimburse or compensate the recipient for any costs, taxes, expenses or damages incurred by the recipient in such an event.

## RESPONSE DOCUMENT NO. I

SR.	CLAUSE REFERENCE	PROSPECTIVE BIDDER'S QUERY/ CLARIFICATION REQUESTED	AUTHORITY'S RESPONSE/ CLARIFICATION
<b>VOLUME I – BIDDING PROCEDURE</b>			
<b>1. DEFINITIONS</b>			
1.	Bidder	The Revised definition of "Bidder" in Addendum Document No. II allows the eligibility of sole proprietorships but talks about forming a project company. Please specify if a sole proprietorship can be eligible as a single Bidder or only be eligible as part of a Consortium.	<p>The prospective Bidder may participate in the Bidding Process as a single registered entity or organization (regardless of its legal structure, which may be a sole proprietorship, partnership, or corporation as evidenced by documents of registration) or a Consortium comprising a group of two or more and up to a maximum of four (4) registered entities or organizations, in each case must qualifying the Eligibility Criteria, Technical Evaluation Criteria, and other terms &amp; conditions in accordance with the Applicable Evaluation Documents.</p> <p>The Successful Bidder, in case a single Bidder being a sole proprietorship only or Consortium, shall require to incorporate a special purpose company after the issuance of Notification of Award by the Authority and before signing the Concession Agreement in accordance with the provision of Section 9.6 of the RFP Documents.</p>
<b>ANNEXURE 2. FORMS (FORM F – FINANCIAL BID FORM/ ATTACHMENT 1 TO THE FINANCIAL BID FORM)</b>			
2.	Attachment 1 to the Financial Bid Form: Bid price	RFP Packages 1 & 2 Attachment 1 (Financial Model) contains the same Package title and Facilities in number, which require clarification.	The Facilities details under each Package Financial Model shall follow the same as in Addendum Document No. I issued for each Package separately.

3.	Operational Cost: Repair & maintenance, and replacement costs (infrastructure works, including construction and rehabilitation works)	The cost of <i>B6 – repair &amp; maintenance and replacement costs (infrastructure works, including construction and rehabilitation works)</i> is fixed to the sum of PKR sixty (60) million for ten (10) years. Please specify <b>a)</b> if this amount is to be used while calculating the total Bid Price and <b>b)</b> this some would be paid to the Successful Bidder of all Packages or just some Packages with Schools which needs serious repair and maintenance.	<p>As per the RFP Documents, the prospective Bidders shall use <b>Financial Model provided in MS Excel</b><sup>1</sup> for the purpose of Bid preparation and submission to the Authority. The Financial Model of each Package contains certain budget heads (<i>including repair &amp; maintenance, and replacement costs</i>) that are either fixed or calculated auto-basis (using the input cost provided by the Bidder and/ or formulas provided by the Authority). The Bidders shall consider the total Bid Price as calculated using Financial Model in MS Excel sheets cell references N23 (<i>Budget Summary</i>) or S68 (<i>Detailed Itemized Budget</i>) (<b>see the instructions under page # 13 of Addendum Document No. I</b>).</p> <p>The Authority shall release payments to the Successful Bidder or EMO in accordance with the terms and conditions set out in the Concession Agreement, including the Budget Guidelines.</p>
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<sup>1</sup> Each Package’s Financial Model in MS Excel sheets are accessible for Bidders to download via Project’s VDR, i.e., <https://tinyurl.com/rfpro>.